

## Principle of Commerce Icom Part 1 English Medium Chapter 14 Online Test

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|----|----------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|
| Sr | Questions                                                                                                                  | Answers Choice                                                                                                                          |
| 1  | What is prepared by the exporter on the settlements of matters:                                                            | A. Invoice     B. Consular invoice     C. Certificate of origin     D. All of these                                                     |
| 2  | Who does accept and indent:                                                                                                | A. Exporter B. Importer C. Government D. None of these                                                                                  |
| 3  | The indent is also called:                                                                                                 | A. Marine insurance policy B. Inquiry letter C. Bill of lading D. None of these                                                         |
| 4  | The methods of selling goods in foreign countries:                                                                         | <ul><li>A. Advertisement</li><li>B. Personal visit</li><li>C. Travelling agnets</li><li>D. All of the above</li></ul>                   |
| 5  | Due to export trade:                                                                                                       | A. Increase in employment opportunities B. Increase in foreign exchange C. Relations with other countries establish D. All of the above |
| 6  | What is prepared by the exporter on the settlements of matters                                                             | A. Invoice B. Consular invoice C. Certificate of origin D. All of these                                                                 |
| 7  | Who does accept an indent                                                                                                  | A. Exporter B. Importer C. Government D. None of these                                                                                  |
| 8  | The indent is also called                                                                                                  | A. marine insurance policy B. Inquiry letter C. Bill of lading D. None of these                                                         |
| 9  | The methods of selling goods in foreign countries                                                                          | A. Advertisement B. Personal visit C. Travelling agents D. All of the above                                                             |
| 10 | Due to export trade                                                                                                        | A. Increase in employment opportunities B. Increase in foreign exchange C. Relations with other countries establish D. All of the above |
| 11 | Which documents are prepared by the exporter after the settlement of affairs are                                           | A. Invoice     B. Consular invoice     C. Certificate of origin     D. All of them                                                      |
| 12 | If the exporter is made responsible for deciding the quality and price of goods, alongwith orher factors then it is called | A. Open indent B. Close indent C. Both a and b D. None of these                                                                         |
|    | If the price and quality of goods alongwith other factors are decided before the execution of                              | A. Close indent<br>B. Open indent                                                                                                       |
| 13 | order then it is called                                                                                                    | C. Both a and b<br>D. None of these                                                                                                     |
| 14 | How many types of an indents                                                                                               | A. 2<br>B. 3<br>C. 4<br>D. 5                                                                                                            |
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