

NAT-ICOM Commerce Hard Test

| Sr | Questions | Answers Choice |
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| 1 | Word trade means | A. The exchange of goods B. The purchasing and selling of goods C. The business D. The production of goods |
| 2 | Industry relates to | A. Production of good B. Trade C. Exchange of goods D. Purchasing and selling of goods |
| 3 | A person who takes part in economic activities to earn the profit is called | A. Businessman B. Industrialist C. Professional D. Banker |
| 4 | Sole proprietorship is suitable for: | A. Large scale business B. Small scale business C. Medium scale business D. All of these |
| 5 | Sole proprietorship is the | A. Old form of business organization B. Developed form of business organization C. Modern form of business organization D. Obsolete form of business organization |
| 6 | In sole proprietorship the capital is | A. Limited B. Depends upon sources of the owner C. Unlimited D. None of these |
| 7 | Maximum number of partners in partnership business is | A. 2 B. 20 C. 21 D. 10 |
| 8 | In partnership business decisions are made: | A. With the consultation of all the partners B. By only active partners C. According to the conditions of partnership deed D. According to the business conditions |
| 9 | In partnership the age of minor partner is | A. 20 years B. 22 years C. 18 years D. Below 18 years |
| 10 | In public limited company the minimum number of shareholders are | A. 2 B. 10 C. 7 D. 20 |
| 11 | The documents through which the public is offered to purchase the shares of the company is called | A. Prospectus B. Articles of association C. Memorandum of association D. Statement in lieu of prospectus |
| 12 | The persons who take part in the formation of the joint stock company are called | A. Promoters B. Shareholders C. Directors D. Debenture holders |
| 13 | International trade helps in | A. Abolishment of monopolyB. Increasing the productionC. Stabilizing the priceD. All correct |
| 14 | The appointed directors of the company act as director for | A. Two years B. Four years |

| | ···· | C. Three years D. Five years |
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| 15 | Advertising expenses are met by | A. Consumers B. Whole seller C. Owner of the goods D. Retailer |
| 16 | We call exchange of goods with goods: | A. Barter system B. Co-trade C. Industry D. Commerce |
| 17 | The maximum strength of Public Ltd Company's shareholders is | A. 50 B. 20 C. 100 D. No limit |
| 18 | The liability of the shareholders of public Ltd Company is | A. Limited B. No one C. Un limited D. All wrong |
| 19 | The second important document of joint stock company is | A. Memorandum of association B. Prospectus C. Articles of association D. Corporation certificate |
| 20 | The formation of Joint stock Company is maintained under | A. Company Act,1984 B. Company Act,1932 C. Company Act,1972 D. Company Act,1911 |
| 21 | The persons performing services for the formation of joint stock Company are called as | A. Promoters B. Underwriters C. Shareholder D. Debenture holders |
| 22 | Change in memorandum of association is possible by | A. Shareholders B. Promoters C. Government D. Directors |
| 23 | Which business organization can sale its shares to public: | A. PartnershipB. Private Limited CompanyC. Sole proprietorshipD. Public Limited Company |
| 24 | The formation and dissolution of sole proprietorship is | A. Easy B. Complicated C. Difficult D. Very complicated |
| 25 | The partner who performs work practically is known as | A. Nominal partnerB. Minor partnerC. Active partnerD. Passive partner |
| 26 | Mudaraba business is commenced with Mudaraba Ordinance | A. 1980 B. 1988 C. 1984 D. 1992 |
| 27 | Similar subject having letter send to many people is | A. Inquiry letter B. Order letter C. Circular letter D. Quotation letter |
| 28 | The letter written for the acquisition of information is | A. Circular letter B. Inquiry letter C. Agency letter D. Quotation letter |
| 29 | It is required necessary for international trade | A. Letter of credit B. Letter of debit C. Agency letter D. Circular letter |
| 30 | Two components of business are | A. Industry and tradeB. Profit and lossC. Commerce and industryD. Trade and commerce |
| 31 | The kind of human activities are | A. Three B. Four C. Two D. Five |
| | | A. 100 |

| 32 | Maximum number of shareholders in private company is | B. 50 C. 20 D. 10 |
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| 33 | Foreign trade is | A. Wholesale and retailer B. To purchase foreign goods C. To sale foreign goods D. To important and export goods |
| 34 | Basic objective of business is | A. Exchange of goods B. To earn profit C. Service to society |
| 35 | Retailer sells goods to | A. Consumers B. Hawkers C. Industrialist D. Wholesaler |
| 36 | Maximum number of partners in Banking business is | A. 40 B. 30 C. 20 D. 10 |
| 37 | Co-operative society is formed under Act | A. 1925 B. 1932 C. 1935 D. 1984 |
| 38 | Tell about like and dislike of | A. Retailer B. Trader C. Wholesaler D. Mill owner |
| 39 | Sole proprietorship is suitable for | A. Large scale business B. Medium scale business C. Small scale business D. For all of these |
| 40 | The objective of advertisement is | A. Introduce the things B. To save the things C. To reach the things to consumer D. All of these |
| 41 | Calculating machine is | A. Punching machine B. Calculator C. Photo stat machine D. stapler machine |
| 42 | Responsibility of sole proprietor in sole proprietorship is | A. Unlimited B. Limited C. On Govt |
| 43 | Minimum number of Directors in public Limited company? | A. Three B. Five C. Seven D. All of these |
| 44 | Wholesaler purchases in | A. Suitable quantities B. Bulk quantities C. Small quantities |
| 45 | Literal meanings of trade are | A. To exchange B. Buying and selling C. To remove hindrance of time D. Business |
| 46 | In sole-proprietorship the capital is | A. Limited B. Unlimited C. Depends upon sources of the owner |
| 47 | The persons who form the joint stock company | A. Shareholders B. Promoters C. Mangers D. Auditors |
| 48 | Through advertisement new goods are | A. Produced B. Sold C. Introduced D. Spoiled |
| 49 | Development of National Trade solves the problems of | A. Water B. Unemployment C. Illiteracy D. All of these |
| 50 | The most important part of a letter is | A. SubjectB. Letter headingC. Body of the letter |

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| 51 | The new latest machine of calculating is | A. Calculator B. Computer C. Posting machine D. Invoicing machine |
| 52 | The method of Card Board Filling System is | A. Old B. New C. Safe D. Famous |
| 53 | In order to obtain loan from the public company issuses | A. Shares B. Debentures C. Dividend D. All of these |
| 54 | By economic activities means: | A. BusinessB. CommerceC. Business and professionD. Business profession and employment |
| 55 | Most important document of the company is | A. Memorandum of association B. Articles of association C. Prospectus of the company |
| 56 | The important function of an office is | A. To provide information B. To sell the goods C. To purchase the goods D. To improve the efficiency of the management |
| 57 | Commerce relates to | A. Purchase and sale of goods B. Earn profit C. Exchange of goods |
| 58 | The sole proprietorship is | A. Elastic B. Inelastic C. Durable D. None of these |
| 59 | Partnership is formed under Partnership act: | A. 1940 B. 1984 C. 1913 D. 1932 |
| 60 | The most important document of Joint stock company is | A. Prospectus B. Memorandum of Association C. Articles of Association D. Certificate of Commencement |
| 61 | Retailer sells the goods to | A. Consumers B. Hawkers C. Industrialist D. Wholesaler |
| 62 | Wholesaler purchases | A. Suitable quantities B. Bulk quantities C. Small quantities D. No buying and selling |
| 63 | Calculate machine is | A. Punching machineB. CalculatorC. Photo-state machineD. Stapler machine |
| 64 | The owners of the company are | A. ShareholdersB. PromotersC. Debenture holdersD. Directors |
| 65 | Industry is a part of | A. Commerce B. Trade C. Business D. Finance |
| 66 | The objective of advertisement is to | A. Introduce the goodsB. Save the goodsC. Reach the goods to consumersD. All of these |
| 67 | The primary object of cooperative society is to | A. Earn profit B. Not to earn profit C. Member's welfare D. To make Allah Happy |
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